

# **Executive Summary**

The 11th Annual Kenya Diaspora Homecoming Convention, scheduled for December 9th -11th, 2024 at the Radisson Blu Hotel in Nairobi, is a premier event that brings together the Kenyan diaspora from around the globe to engage in dialogue and activities focused on the development and prosperity of Kenya. The diaspora, as we all know, have been at the forefront of Foreign Direct Investments in Kenya with them remitting a whopping USD4.19B (KES670B) in 2023. This sum is expected to increase in the coming years as they learn of more ways to invest in the country. Set against the backdrop of the 5th Industrial Era, this year's theme, "Knowledge & Skills for Resilience and Growth," emphasizes the critical need for adapting to technological advancements, enhancing climate resilience, and fostering economic transformation for sustainable development. The Convention aims to bring together a host of government leaders and representatives, private sector leaders, civil society specialists, business entrepreneurs, academics, and students all focused on contributing to the Kenyan economy.

# Background.

As the world enters the 5th Industrial Era, marked by unprecedented technological advancements and innovation, there is a pressing need for countries, especially developing nations like Kenya, to adapt and evolve to ensure resilience, sustainability, and economic prosperity. The Kenyan diaspora, with its diverse wealth of knowledge, skills and networks, plays a pivotal role in this transformation. This happens against the backdrop of the Kenya's Ministry of Labour evolving a 'National Strategy for Skills Development for Labour Migration'.

This event could not have come at a better time.

# **Objectives**

- To harness the skills and knowledge of the Kenyan diaspora for technology exchange, technical assistance, career upgrades and economic resilience.
- To promote climate resilience and sustainability in the development of Kenya by leveraging on technology and innovation.
- To explore avenues for economic transformation and growth for prosperity through diaspora engagement and investment.
- To foster collaboration and exchange between and among the diaspora, academia, research, professionals, government, private sector, and civil society.

# Intended outcome:

The Convention aims to culminate into a comprehensive action plan that outlines clear strategies and initiatives for harnessing the potential of the Kenyan diaspora in driving resilience and growth in the 5th Industrial Era. A commitment to ongoing and deepened collaboration and engagement among all stakeholders will be emphasized.

### **ORGANISED AND POWERED BY:**











REGISTRATION: https://kdhc.co.ke/

### **FOCUS AREAS**



# Diaspora Skills for Technology Transfer, Career Upgrades and Resilience

Sessions will explore how diasporans can leverage their knowledge and skills prowess and experience to accelerate technology transfer, upgrade their careers and contribute to building a resilient Kenyan workforce ready to tackle the challenges and harness opportunities of the 5th Industrial Era. The session will also focus on manufacturing of key elements especially in the agro-processing, extractive and semiconductor industries for the success of the 5th Industrial Era .



# Climate Resilience, Finance and Sustainability

With the notable escalating impacts of climate change, discussions will delve into sustainable practices, renewable energy, and green technologies that diasporans can introduce to Kenya. This segment aims to highlight innovative solutions for water conservation, agriculture, and urban planning. It shall also explore climate finance, carbon trading, climate mitigation as well as adaptation. Participants will interact with new laws and regulations, both at national and county levels, e.g. FLOCCA, etc.



# Tech-novation (Technology & Innovation)

Tech-novation sessions will showcase the latest technological advancements and innovative solutions that can drive and accelerate Kenya's development and transformation. Topics will include artificial intelligence (AI), machine learning (ML), coding, Internet of Things (IoT), blockchain, cloud computing, e-Commerce, Fintech and Cyberseurity, with a focus on how these can be utilized for social and economic transformation.



# **Economic Transformation and Growth for Prosperity**

This session will explore strategies for economic diversification, safe and secure investment opportunities for the diaspora, and policies that can facilitate the seamless integration of diaspora contributions into Kenya's economy. Special emphasis will be placed on entrepreneurship, financial literacy, investment information, SME support, access to affordable capital, cross-border trade, opportunities of the African Continental Free Trade Agreement (AfCFTA), the 'Deal Room;, and the role of technology in economic growth.







# Diaspora Skills for Technology Transfer, Career Upgrades and Resilience

- Bridging the Skills Gap: Utilizing Diaspora Expertise for Workforce Development in Kenya
- Career Resilience in the Digital Age: How Diasporans Can Stay Relevant and Competitive
- From Brain Drain to Brain Gain: Strategies for Leveraging Diaspora Talent for National Development
- Navigating Career Transitions: Success Stories from the Diaspora
- The National Strategy for Skills Development for Labour Migration: Diaspora input and feedback



# Tech-novation (Technology & Innovation)

- Fostering a Startup Ecosystem: Lessons from Silicon Valley to Silicon Savanna
- Blockchain Technology for Social Good: Practical Applications in Kenya's Public and Private Sectors
- EdTech Innovations: Revolutionizing Education in Kenya Through Diaspora Initiatives
- Digital Health Solutions: Diaspora Contributions to Kenya's Healthcare System
- Training and Capacity Building in Emerging,
   Disruptive and Exponential Technologies: Open learning and evolving/deepening partnerships,
   including academia-industry collaboration.



# Climate Resilience, Finance and Sustainability

- Green Technologies: Diaspora Innovations Driving Sustainable Development in Kenya
- Building Climate-Resilient Communities: The
   Role of the Diaspora in Sustainable Urban Planning
- Renewable Energy Projects: Opportunities for Diaspora Investment and Participation
- Agricultural Innovations for a Changing Climate:
   How Diaspora Can Contribute to Food Security
- Climate Finance & Carbon Trading: Deepening collaborations and experience sharing



# **Economic Transformation and Growth for Prosperity**

- Investing in Kenya's Future: Diaspora Funds for Economic Growth
- E-commerce and Digital Entrepreneurship:
   Empowering Kenyan Businesses in the Global
   Market
- Financial Literacy and Wealth Building: Workshops for Sustainable Economic Empowerment
- Policy Advocacy for Economic Growth: How the Diaspora Can Influence Change
- **The Deal Room:** Regulated Collective Investment Schemes (CIS) and other innovative products for diaspora, preferably hard-currency dominated.

# Suggested Keynote Speaker/s and Special Invited Guests:

Governments (both national/federal as well as devolved), Regional Economic Blocs (RECs), Kenyan Diasporas, Industry Leaders, Business Community, Service Providers to Diaspora, Development Partners, Researchers, Academics, Training Providers, other stakeholders

**Examples:** Hon Cabinet Secretaries of Foreign & Diaspora Affairs, The National Treasury, Labour, Trade, Investment and Industry, MSMEs and Cooperatives, ICT and Digital Economy, Housing, Public Service, PS, State Department of Diaspora Affairs, Labour & Skills Development, Education, PS's of concerned line Ministries, CBK Governor, Chair Council of Governors & County Governors, Excellency Ambassadors, Heads of UN Agencies, and Leading Captains of Industry.

# **Proposed Chief Guest:**

A Senior Government Official or a Foreign Dignitary (subject to consultation)

# **Proposed Partners:**

Government Ministries (MDAs), Regulators (CBK, CMA, CA, IRA, etc), NSE, Securities Africa, Realtors, Mi Vida, Special Economic Zones (SEZA), GIZ/WIDU.Africa, Pangea Accelerator, ABSA Bank, Equity Bank, KCB, DTB Bank Group, NSSF, NCBA Bank Group, Credit Bank, EcoNet bank, UBA Bank, Faida Investment Bank, Ecobank, Co-op Bank, Stanbic Bank, GTB Bank, Gulf Africa Bank, MasterCard/Contigo, TapTap Send, Nala Pay, Waya Pay, Western Union, Money Gram, Amal Express, Dahabshill, SendWave, Wave, Orobo Pay, Simba Pay, World Remit, Layer, IFAD, KEPROBA, Safaricom Plc., Safaricom SACCO, KenInvest, KENIA, KEPSA, KAM, KNFJA (Jua Kali), WIB/KNCCI, Konza Technopolis, Research Institutes/Unions, etc.

# **Expected Benefits/Outcomes:**

- Exposure to our KDA Diaspora network of over 60 presidents/chairs of registered diaspora associations/organizations and a combined reach of over 300,000 Kenyan Diaspora globally, with more exposure to diaspora outside our network as well.
- Featuring in our KDHC 2024 media (social media pages, newsletter, etc.)
- Your ads on The Diaspora Portal, the one-stop shop for all things Diaspora
- Exposure of diaspora to programs and services that are tailored to their needs with the potential to create appetite for these

# **Working Budget:**

We estimate the combined total to run the KDHC from start to finish will be about \$150,000 - 250,000.

| PLATINUM PRINCIPAL PARTNER  12 million people globally Two Premier Exhibition Booths in high-traffic areas. Priority branding and positioning with top visibility on all marketing materials.  10 Delegate tickets for access to all sessions (incl. 4 at the exhibition booths).  6 Gala Dinner tickets*, providing networking opportunities with key stakeholders.  4 Roll-up banners for co-branding in prominent event locations.  Company logo on all multi-media ads (TV, radio, social media, etc.).  | PARTNERSHIP<br>CATEGORY | TOTAL COST<br>(IN CASH OR KIND) | BENEFITS  |
|--|-------------------------|---------------------------------|---|
| <ul> <li>Priority branding and positioning with top visibility on all marketing materials.</li> <li>10 Delegate tickets for access to all sessions (incl. 4 at the exhibition booths).</li> <li>6 Gala Dinner tickets*, providing networking opportunities with key stakeholders.</li> <li>4 Roll-up banners for co-branding in prominent event locations.</li> </ul>  | PRINCIPAL               | (USD. 17,000*)                  | ■ CEO joins the Panel at the Press Conference with media exposure to over 12 million people globally  |
| <ul> <li>2 Full-page advertisements in the Convention Catalogue.</li> <li>2 Joint Corporate Webinars with the Kenyan/African Diaspora in 2025 (worth \$6,000).</li> <li>Branding on event signage, including banners and registration counters.</li> <li>Exclusive networking opportunities with government and diaspora representatives.</li> <li>Customized post-event report, detailing the impact of partnership and engagement.</li> <li>Participation in the virtual exhibition, which is accessible to 10,000+Kenyan/African diaspora, expanding the partner's global reach.</li> </ul> | (1 ONLY)                |                                 | <ul> <li>Priority branding and positioning with top visibility on all marketing materials.</li> <li>10 Delegate tickets for access to all sessions (incl. 4 at the exhibition booths).</li> <li>6 Gala Dinner tickets*, providing networking opportunities with key stakeholders.</li> <li>4 Roll-up banners for co-branding in prominent event locations.</li> <li>Company logo on all multi-media ads (TV, radio, social media, etc.).</li> <li>2 Full-page advertisements in the Convention Catalogue.</li> <li>2 Joint Corporate Webinars with the Kenyan/African Diaspora in 2025 (worth \$6,000).</li> <li>Branding on event signage, including banners and registration counters.</li> <li>Exclusive networking opportunities with government and diaspora representatives.</li> <li>Customized post-event report, detailing the impact of partnership and engagement.</li> <li>Participation in the virtual exhibition, which is accessible to 10,000+Kenyan/African diaspora, expanding the partner's global reach.</li> </ul> |

# GOLD PARTNERS

(3 ONLY)

(USD. 14,000\*)

- **Key Speaker** slot at the Convention.
- CEO on the Press Conference Panel, offering media exposure to over 112 million people globally.
- Two Premier Exhibition Booths in prime locations.
- Priority branding and positioning in event marketing materials.
- **8 Delegate tickets** to all sessions (incl. 4 at the exhibition booths).
- 4 Gala Dinner tickets\*, ensuring access to high-level networking.
- **2 Roll-up banners** co-branding in the Convention Hall.
- Company logo on all multi-media advertisements.
- 1 Full-page advertisement in the Convention Catalogue.
- 1 Joint Corporate Webinar with the Kenyan/African Diaspora in 2025 (worth \$3,000).
- Exclusive access to key networking sessions with diaspora and government officials.
- Participation in the virtual exhibition, which is accessible to 10,000+
   Kenyan/African diaspora, expanding the partner's global reach.

(\*T&C Apply, subject to Partner host)

| PARTNERSHIP<br>CATEGORY   | TOTAL COST<br>(IN CASH OR KIND) | BENEFITS  |
|---------------------------|---------------------------------|---|
| DIAMOND PARTNERS (5 ONLY) | (USD 10,000*)                   | <ul> <li>Moderator/Speaker role at one of the thematic panel discussions.</li> <li>Two Exhibition Booths (1 Premium, 1 Standard) at the event.</li> <li>Acknowledgment as a partner at every introduction of partners.</li> <li>Banner placement at the Convention Hall.</li> <li>Priority marketing positioning on printed materials.</li> <li>6 Delegate tickets for full access to the Convention (incl. 4 at the exhibition booths).</li> <li>3 Gala Dinner tickets*.</li> <li>2 Roll up banners co-branding in prominent event locations. (incl. 1 at the Convention Hall</li> <li>Half-page advertisement in the Convention Catalogue.</li> <li>Company mentions on all Convention Media Adverts.</li> <li>Opportunity to host a sponsored session during the event (limited to industry relevance).</li> <li>Participation in the virtual exhibition, accessible to 10,000+ Kenyan and African diaspora, providing additional engagement with online attendees.</li> </ul> |
| SILVER PARTNERS (8 ONLY)  | (USD. 4,500*)                   | <ul> <li>Speaker slot in one of the breakout sessions.         One Premium Exhibition Booth at the event.</li> <li>Acknowledgment as a partner during the event.</li> <li>Banner placement in key areas at the Convention Hall.</li> <li>4 Delegate tickets to the Convention (incl. 2 at the exhibition booth).</li> <li>2 Gala Dinner tickets*.</li> <li>Quarter-page advertisement in the Convention Catalogue.</li> <li>Company mentions on all media advertisements, including social media and event promotions.</li> <li>Participation in the virtual exhibition, accessible to 10,000+Kenyan/African diaspora, maximizing global engagement.</li> </ul>   |
| BRONZE PARTNERS (10 ONLY) | (USD 2,500*)                    | <ul> <li>Mentions in media advertisements, including social media and press releases.</li> <li>One Standard Exhibition Booth at the event.</li> <li>3 Delegate tickets for the Convention (incl. 2 at the exhibition booth).</li> <li>1 Gala Dinner ticket*</li> </ul>  |

1 Gala Dinner ticket\*

branding.

• Partnership ribbon on all name badges of attendees, offering subtle

One-eighth-page advertisement in the Convention Catalogue.

diaspora, providing additional engagement with online attendees.

Participation in the virtual exhibition, accessible to 10,000+ Kenyan/African

• **Company logo** on the program and event banners.

# (\*T&C Apply, subject to Partner host)



PARTNERSHIP CATEGORY

TOTAL COST (IN CASH OR KIND)

**BENEFITS** 

PREMIUM EXHIBITORS

(10 ONLY)

(USD 1,800\*)

(1

')

- Booth, table, and 2 chairs for exhibition setup.
- Power source for electronics and displays.
- One-eighth-page advertisement in the Convention Catalogue.
- Partnership ribbons for all exhibitor's personnel
- 1 Delegate ticket to the conference and 2 exhibitor tickets for booth management.
- Participation in the virtual exhibition, accessible to 10,000+ Kenyan and African diaspora, ensuring your exhibit is visible to a broader global audience.

STANDARD EXHIBITORS

(USD. 1,400\*)

(15 ONLY)

- Booth, table, and 2 chairs for exhibition setup.
- Power source for electronic needs.
- Company logo in the Convention Catalogue.
- Partnership ribbons for all exhibitor's staff.
- 2 Delegate tickets to the conference (for exhibition booth management may attend some conference sessions) management.
- Participation in the virtual exhibition, accessible to 10,000+
   Kenyan/African diaspora, extending your booth's visibility beyond physical attendees.

EXHIBITION DESK

(USD. 200 - 500) depending on positioning.

- Desk setup for showcasing products and services.
- Power source for electronics and display.
- Company logo in the Convention Catalogue.
- 1 Delegate ticket to the conference.

# FOR ONE (1) DAY RATES:

| If you would like to only participate on one day at the event. | RATE (USD) |
|--|------------|
| Premier Booth  | \$700      |
| Standard Booth   | \$550      |
| Exhibition Desk  | from \$150 |

Details for Virtual Exhibitions available on request.

# SPOT PARTNERSHIPS (PROMO RATES) Deal Room Partner \$7,500 Cocktail Partner \$10,000 CEO's Breakfast Partner \$7,500

| PROMO PARTNERSHIPS RA                      | ATE (USD) |
|--|-----------|
| Logo on KDHC Tshirts & Capes               | \$1,000   |
| Logo on KDHC Notebooks                     | \$1,000   |
| Logo on KDHC Gift Bag                      | \$1,000   |
| Lanyard Ad                                 | \$700     |
| Company Logo on ID Card                    | \$700     |
| Company Brochure/Profile on Attendees Pack | \$700     |
| Raffle Ticket Partner                      | \$450     |

### **CATALOGUE AND MAGAZINE RATES**

| SIZE  | RATE (USD) |
|---|------------|
| Full Page advert                              | \$1,000    |
| 1/2 Page advert                               | \$550      |
| 1/4 Page advert                               | \$300      |
| 1/8 Page advert                               | \$160      |
| Strip advert                                  | \$100      |
| Classified listing                            | \$80       |
| Full page advertorial or sponsored articles   | \$1,000    |
| Inside front or back cover advert (full page) | \$1,000    |
| Back page cover advert                        | \$1,000    |
| Centre spread advert                          | \$1,750    |
| Advert designing                              | \$50       |
| Cost of soft copy (that includes your ad)     | Free*      |

### GALA DINNER PARTNER RATE (USD)

Gala Dinner Partner \$15,000 - 20,000

Details on sectional partnership available upon request



For more information on how to be part of KDHC-2024, kindly contact us on info@kdhc.co.ke +254 (757) 903 452

REGISTRATION: https://kdhc.co.ke/



Follow the **Kenya Diaspora Alliance** pages for details on The Kenya Diaspora Homecoming Convention. **#LeveragingInternetInAfrica@30 #KDHC2024 | #KDA@11 | #SkillsForTheFuture** 













